

Clinisys, along with its official distributor Galénica, is making an extraordinary investment in the Latin American market with the implementation of Clinisys GestLab, which provides advanced diagnostics with its technologically innovative software specialised for clinical laboratories in Chile.

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- “This successful agreement is the fruit of the close collaboration between Clinisys Spain and Galénica on the implementation of innovative laboratory IT solutions at the Hospital San José de Coronel in Chile.”
- “The company is continuing to focus on international expansion, delivering the leading edge of digital innovation to clinical laboratories all over the world.”

Clinisys, driven by its mission to encourage healthier communities through the implementation of digital innovation and intelligent IT systems for laboratories worldwide, has signed an exclusive representation agreement with Galénica, a leading company in the Chilean in vitro diagnostics market. Galénica has successfully secured a major tender at the Hospital San José de Coronel in Chile, which includes the implementation of the GestLab LIS system for more efficient management.

This milestone enables the company to consolidate the integration of data from a range of sources and fields, in line with its vision to transcend the traditional boundaries of clinical laboratories. Clinisys seeks to provide a new approach to diagnostics and services that will contribute to improving public health in any community.

Backed by 40 years’ experience in laboratories, the new agreement with Galénica and the success at the Hospital San José de Coronel represent an important step forward in the company’s global expansion, which includes the scaling up of laboratories around the world.

Clinisys is present in more than 35 countries and is able to provide unrivalled global expertise in the laboratory diagnostics sector. With this international

milestone, the company anticipates a significant improvement in healthcare, spanning the fields of prevention, diagnostics and decision-making in therapeutic treatments across 22 specialist disciplines, which are applied in nine different industries.

Roberto Muñoz, the head of the laboratory at Hospital San José de Coronel, shared his view on the collaboration with Galénica and their representation of Clinisys, “Improvement to the flow of information, even improvements in the communication between the equipment and the LIS, and also improvements in data collection and data handling, and what I think is most evident is the ease with which you can find the answers to any requests you may have.”

Roberto stressed the transformative potential of the GestLab LIS and his words invite us to consider a paradigm shift. He contends that the system will show its true potential in the future, once they make the most of it and explore new applications. “With the successful launch of GestLab in Chile, we are embarking on a journey of continuous growth. This milestone is the first of many, and we are certain that there will be more successes in the future,” said Antonio Muñoz, International Sales Director at Clinisys.

About Clinisys

Clinisys, with offices in Chertsey (England), Tucson (Arizona), Ghent (Belgium) and Alicante (Spain) is a leading global provider of laboratory information systems and public health solutions.

Drawing on more than 40 years’ experience, Clinisys has provided end-to-end solutions to more than 3,500 laboratories in 34 countries. Their expertise encompasses a range of disciplines, including the clinical, histological, molecular and genetic fields, with a focus on order management, report preparation and the delivery of results.

Furthermore, they provide services to environmental, water quality, agricultural and toxicology laboratories. Their global presence further reinforces their commitment to excellence in the field of laboratory diagnostics and public health.

For more information, go to <https://www.clinisys.com/>

About Galénica

Founded in 1985, today Galénica is a leader in the diagnostics industry and represents more than 35 globally renowned companies (including Beckman Coulter, Bio-Rad, Clinisys, Leica, Luminex, Macopharma, Mechatronics, and others). With 115 employees and a presence in Chile and Peru, Galénica is a company with the highest level of certifications: ISO 9001, ISO 14001, ISO 37001 and the Crime Prevention Model.